



IMPACT *Report* 2020





**BOYS & GIRLS CLUB
OF GREATER LOWELL**

Staff

Senior Leadership Team

Joseph Hungler - Executive Director
JuanCarlos Rivera - Director of Operations
Caroline Howard - Director of Finance
Angel Brunelle - Director of Development

Full-time

Alisha Rojas-Harrison - Program Director
(Until April 2021)
Magdalena Reis -
Youth Development Director
Yessenia Maysonet -
Assistant Development Director
Deidre Beaupre - Grant Writer
Louis Casiano - Enrichment Coordinator
Li Cherstin - Music Manager
Eric Johnson - Membership Manager
Na Lam - Pathways Manager
Tara Levine - Volunteer Coordinator
Kady Phelps - Education Manager
Jessica Sutherland-Ryan -
Payroll & HR Administrator
Sally Thayer - Nutrition Manager
Devonna Williams -
Sports & Fitness Manager

Part-time

Lynda Ardito
Kara Danas
Gabiella Grimes
Jenna Kapp
Tony Lobao
Yiranny Lora
Christopher Maloney
Liana Pachot
Monica Palumbo
Chen Y Pin
Yiriana Reyes
Mario Rosa Vargas
Julius Sekayi
Chummeng Soun
Elliot Vargas
Anthony Villa



COVID RESPONSE

When the COVID-19 pandemic forced us to temporarily close our doors to members in March 2020, our staff immediately focused on doing **whatever it takes** to meet our families' greatest needs. While there has been much uncertainty in the past year, our staff's commitment never wavered. Communication with Club families helped determine the approach our community needed when schools closed, parent employment was disrupted, and systemic inequalities were amplified for kids and teens.

By mobilizing immediately, staff were able to:

- Address rising food insecurity by shifting meal service to **Grab & Go Meals** distributed outside the Club.
- Provide weekly **Family Care Packages** with nutritious groceries and fun STEAM activity kits.
- Maintain relationships through **Member Wellness Checks** via phone calls and email, **assuring** members and their families that we were there for them.
- Create **Virtual Programming**, including social and emotional learning activities, academic support, and fitness challenges.
- Establish a **Remote Learning Site**, giving members access to positive role models and reliable technology while public schools were closed and opened at limited capacity.

When challenged with the Boys & Girls Club of Greater Lowell's most significant crisis in our 120-year history, **staff showed incredible courage, flexibility and commitment to move forward**. Our members showed amazing resilience and determination to not fall behind in school work or miss opportunities to build brighter futures for themselves. And our **supporters ensured** the Club had the resources needed to serve those who needed us most. .

We are truly grateful for the impact that your support had on our community.

Club Love,

Justine DeFronzo
Outgoing Board of Directors
Chair

Tom Hammond
Incoming Board of Directors
Chair

Joe Hungler
Executive Director

* * * COVID RESPONSE * * *





BOYS & GIRLS CLUB OF GREATER LOWELL

2021 Governance: OFFICERS

CHAIR OF THE DIRECTORS
Tom Hammond
VICE CHAIR OF THE DIRECTORS
Vladimir Saldana
TREASURER
Paul DeFronzo
CLERK OF THE CORPORATION
Kristyn McKenna
CHAIR OF THE TRUSTEES
Brian Chapman
BGCA AREA COUNCIL LIAISON
Carrie Meikle
IMMEDIATE PAST CHAIR
Justine DeFronzo

BOARD OF TRUSTEES
George Behrakis
Brian Chapman
J. Matthew Coggins
Kevin Coughlin
Susan M. Dufresne
Dr. Mark Gilchrist
Thomas Hammond
Michael Reilly
Andrew Zaroulis

BOARD OF DIRECTORS:
Emily Byrne
Brian Chapman
Sokhom Chun
J. Matthew Coggins
Paul DeFronzo
Lewis Demetroulakis
Shelly Donovan
Brenda Evans
Anthony Faletta
Thomas Hammond
Joe Hungler*
Joyce Leger
Larry Machado
Steve Mallette
Kristyn McKenna
Carrie Meikle
Anthony Nganga
Henry Och
Scott Plath
Cheryl Popp
Vladimir Saldana
John Schwab
Brian Sousa
Stacie Swanson
Patrick Theodoros
Marty Tighe

*Ex Officio

To all of our supporters, please accept our heartfelt thanks.

DUTTON STREET SOCIETY



The Dutton Street Society is named for the first permanent location of the Lowell Boys Club where many current local leaders found a safe haven and fun place to learn as young people.

Members of this special giving society have chosen to invest in the young people of Lowell with an unrestricted major gift to ensure that future leaders continue to emerge from the Boys & Girls Club.

DUTTON STREET

Club Level \$1,000-\$2,499

Anonymous (6)
Andrew and Rosalia Barber
Craig Brown and Leah Temple
Emily Byrne
Gary and Emma Campbell
James Cassin
Mark and Kathleen Cochran
Nicole Choate DeRosa and Ray DeRosa
Christopher Doble
Susan M. Dufresne
Brenda Evans and Joss Stubblefield
Kristen and Joseph Flynn
Dr. Jaymi and Joe Formaggio
Mark Frye
Sabrina Granville and Jim Dow
Sherry and Brian Hall
Robert and Caroline Howard
Larry and Trisha Machado
Pam and Jim Marcotte
Yessenia Maysonet
Kristyn and William McKenna
Pauline and James Miamis
Dr. Sheila Morehouse
The Staff of Dr. Mark Gilchrist
Rae Ann Partridge
Scott and Kathleen Plath
Cheryl and George Popp
Mac Porter

Superintendent Kelly and Brenda Richardson
JuanCarlos Rivera
Thomas and Stephanie Rogers
Heather and Gregory Scaffidi
Mark and Cynthia Sorenson
Nickolas and Patrina Stavropoulos
James and Wendy Sullivan
Amy and Bob Sullivan
Stacie and Kevin Swanson
Phillip and Judy Tavano
Dr. Dwayne B. Thomas, Ph.D.
Marty and Jennifer Tighe and Family
Nicola S. Tsongas
Peter and Betsy White

Middlesex Level \$2,500-\$5,000

Steve and Karen Abbey
Brian and Sue Chapman
Karen and J. Matthew Coggins
Michelle and John Donovan
Vanna and Greg Howard
Joe and Bonnie Hungler
Robin and Ed Hungler
Rita Hungler
Craig MacKenzie
Judy and Steve Mallette
Kimberly and John Schwab
Brian and Anne-Marie Sousa
Sandy Sposato

Lowell Level \$5,000-\$9,999

Angel and Michael Brunelle
Michaela and Mark Hildreth
Bill and Deborah Lemos
Lorraine and Michael Reilly
Jody and Pam White
**Jeremiah Milbank Society
\$10,000+**
Anonymous (2)
Ellen Andre
Winfield and Wendy Brown
John and Linda Carson
Justine and Paul DeFronzo
Nancy L. Donahue
Dunkin'/Adie-Conway Inc.
Carol Gilchrist
Stephanie and Mark Gilchrist
Thomas Hammond and Allison Kemmerer
Rick and Martha Hanson
David and Christine Hart
Dr. Eric and Carrie Meikle
Pam and Pat Theodoros

It is with the tremendous support of our community that Club staff have the resources to meet our members' needs. This year was no exception. Over 1,100 individuals, 190 businesses and organizations and 28 private foundations showed that they too were willing to do whatever it takes to ensure that the needs of our Club members and their families were met. Through monetary contributions, in-kind donations and volunteering, the Greater Lowell community rallied around it's young people and made it possible for Club staff to continue to serve healthy meals, provide space for remote learning, and offer guidance and support when our young people needed it most.

COMMUNITY SUPPORT



3,933 volunteer hours completed

2020 PROGRAM PARTNERS

Program Partners are key to meeting the diverse needs of our community, by providing programming, services or products directly to our members.

Advocates
African Community Center of Lowell
Align Credit Union
American Society of Civil Engineers
Apple
BAE Systems
Blue Cross Blue Shield of Massachusetts
Cambodian Mutual Assistance Association
Catie's Closet
Coding with Kids
Comcast
Dignity Matters
Eastern Bank
Fred C. Church Insurance
Fresh Start

Girlstart
Holderness School
Jackson & Cocker
Jeanne D'Arc Credit Union
Kappa Phi Lambda Sorority Inc at New York University
Latinx Community Center of Empowerment
Lowell Five Bank
Lowell General Hospital
Lowell Humane Society
Lowell Police Department
Lowell Public Schools
Massachusetts Medical Device Development Center
Massachusetts Service Alliance
MassHire Lowell Career Center
Merrimack College
Merrimack Valley Food Bank
Middlesex Community College
Mill City Grows
National Grid

National Society of Black Engineers
Nature Connection
NetScout
Project Learn, Inc.
PUMA
Starbucks of Chelmsford
Thermo Fisher Scientific
Thomas Leadership Solutions, LLC
Tsongas Center
Ultimate Kronos Group
UMass Lowell
UMass Lowell Admissions
UMass Lowell Athletics
UMass Lowell Education Department
UMass Lowell English Department
UMass Lowell Immersive Scholars Program
UMass Lowell Nutrition Club
UMass Lowell Work Study Program
United Way
Verizon
Watermark

Thank you to those who chose to honor others through a gift to the Club.

IN HONOR OF
Comcast Young Professionals Network
Young Professionals Network at Comcast

Nancy and Philip Donahue
Tara and Jorge Gabriel

Dr. Mark Gilchrist
Carol Gilchrist
The Staff of Dr. Mark Gilchrist

Jack Glazebrook
James Hurley

Bonnie and Joe Hungler
Aaron and Julie Adler

Joe Hungler
Alyce Moore

Rita Hungler
Robin and Ed Hungler
Joe and Bonnie Hungler

Tom and Jeanne Kennedy
Rena and John Kennedy

Vaia Koumantzelis
Stephen Koumantzelis

Nick and Peggy Krimm
Angel and Michael Brunelle
Nik Krimm

Jeff Lambert
Kylee Munro

Lowell Football
Jaret Foyle

Tom Rogers
Carol Picard

Shailaja Sabnis
Ajit Sabnis

Sally Thayer
Ann Marie and Bob Page

Pat and Pam Theodoros
Katie Theodoros

Thomas Leadership Solutions, LLC
Dr. Dwayne Thomas

IN MEMORY OF
Theodore and Eona Economou
Lynda Economou

Brad Emerson
Jack Glazebrook

Geraldine Gagne
Mark Frye
Carleen MacDonald

William "Billy G" Gilmore
Deborah Kingrade
Mike Mitchell

Kaya Girl
Joe and Mary Regan

Sis Grand
Lisa Morse

Eric P. Hanson
Elaine and Paul Mercier
Rick and Martha Hanson

Chip Hardy
Hardy-Doric, Inc.

Charles Hungler
Tanya Houston
John Kapoukakis
Jon and Ann Kazanjian
Voula Kourits
Anna-Maria Kourkoulakos
Maria Maskaluk
Nancy Meehan

Ann Marie Hurley
Jack Glazebrook

Carole Keon
Jack Glazebrook

Arthur G. Koumantzelis
Lily and Jim Bantas
Beth and Scott Campbell
Kathy and Scott Conley
Kristen Curtin
Louis and Stephanie D'Agnesse
Evangelos and Panagiotis Demetriades
Brenda Denby
Flower Giving Fund
David and Lynne Hegarty
Stephen Koumantzelis
Georgia Koumantzelis
and Rick Pappalardo
Vessarios and Jayne Liakas
Melissa and Nicholas Liakas
Suzanne McCormack
Christina Pappas
Dr. Hytho Pantazelos
Ava and Mike Popas
Diane Sonberg
Peter and Angelike Theokas
B. Theodore Tsaridis
Burton and Janet Winnick
Ted Symczak
Andrew Zaroulis

Ann Catherine Moore
Arthur and Nina Anton
Dr. Eric and Carrie Meikle
Ann M. Natas
Rae Ann Partridge
Cheryl Pidgeon
Jayne Prescott
Pam and Pat Theodoros
Andrew Zaroulis

Michael Moore
Sharon Hamel
John and Ann Kappler
Donna and Robert McKittrick
Ted Symczak
Kathryn Zioto

Charles C. Kourkoulakos
Daniel Adams
June Bolbert
Cathy Chareas
Scott Cohen
Michael and Nancy Diamantopoulos
Robert Dunlap
Elizabeth Economopoulos
Janice Gavriel
Tanya Houston
John Kapoukakis
Jon and Ann Kazanjian
Voula Kourits
Anna-Maria Kourkoulakos
Maria Maskaluk
Nancy Meehan

Lea E. Santos
Karon Ancas
Andrew Petricono

Robert Saratora
Anthony and Mary Saratora

Theodore Sarantos
Elaine and Robert Masse

Zofia Sienko
Darlene Burke

DONORS:



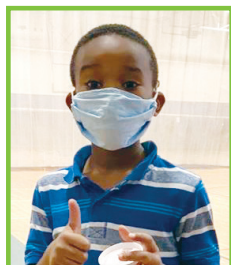
**1,100 individual
donors**



**190 businesses
and organizations**



**28 private
foundations**



FINANCIALS



**BOYS & GIRLS CLUB
OF GREATER LOWELL**

Summary of Financial Statements

STATEMENT OF ACTIVITIES

Fiscal year ending December 31, 2020

Operating Revenue

Public Support	
Contributions-Individual & Corporate	\$614,298
Planned Giving	\$24,308
In-Kind Contributions	\$16,903
Grants	\$1,062,842
BGCA & United Way	\$202,503
Net Assets Released From Restriction	\$159,583
Total Public Support	\$2,080,437
Program Fees and Earned Revenue	
Membership Fees	\$15,744
Program Service fees	\$563
Rental Income	\$23,729
Total Earned Revenue	\$40,036
Total Operating Revenue	\$2,120,473

Expenses

Program Services	
Academic Success	\$576,671
Healthy Lifestyles	\$773,953
Good Character & Citizenship	\$166,931
Total Program Services	\$1,517,554
Support Services	
Management & General	\$308,708
Development	\$252,579
Total Support Services	\$561,287

Increase in Net Assets with Donor Restrictions \$1,992,803

Increase in Net Assets \$2,034,435

STATEMENT OF FINANCIAL POSITION

Fiscal year ending December 31, 2020

Assets

Cash	\$620,591
Accounts Receivable	\$2,565,014
Prepaid Expenses	\$19,145
Investments	\$1,867,761
Property & Equipment	\$1,167,222
Total Assets	\$6,239,733

Current Liabilities

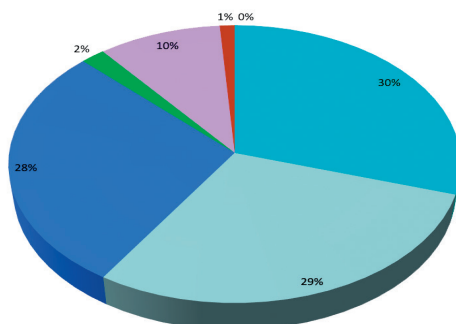
Accounts Payable	\$55,063
Accrued Expenses	\$156,827
Deferred Revenue	\$-
Notes Payable	\$-
Mortgage Payable	\$114,366
Total Current Liabilities	\$326,256

Net Assets

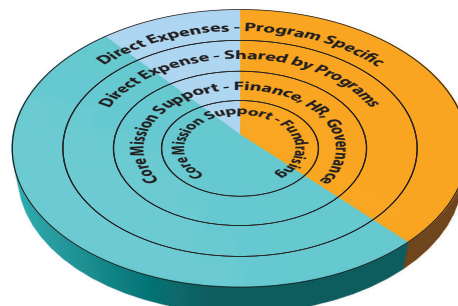
Net Assets Unrestricted	\$2,065,215
Net Assets Restricted	\$3,848,262
Total Net Assets	\$5,913,477

Total Liabilities & Net Assets \$6,239,733

** Boys & Girls Club of Greater Lowell, Inc. undergoes an annual audit. Copies of the 2020 audit are available upon request and subsequent to audit completion.



Funding Source	Percentages
Individual & Corporate	29.8%
Grants-Foundations	29.4%
Grants-Government	28.3%
Program Fees & Earned Revenue	1.9%
BGCA & United Way	9.5%
Planned Giving	1.1%
	100.0%



Program Costs	Percentage
Academic Success	38%
Healthy Lifestyles	51%
Good Character & Citizenship	11%
	100.0%

Expense Types - Inner Circles	Percentage
Direct Expense - Program Specific	47.5%
Direct Expense - Shared by Programs	20%
Core Mission Support - Finance, HR, Governance	13%
Core Mission Support - Fundraising	19.5%
	100.0%

Kemigisa Adyer

2021 Youth of the Year

Though she may appear shy and reserved, Kemigisa is no wallflower. The Club's 2021 Youth of the Year is a captain for the Club's Robotics Team, serves on the Mayor's Youth Commission, participates in career exploration programs through PRIME and is a helper in the Club Bucks store, but that is just a small list of her accomplishments. An honor student at Lowell High, Kemigisa is a self-described problem solver, always listening and learning in order to "help (others) overcome challenges and stand by them during their hardships." Her teachers describe her as a positive force who can lead her classmates through challenging assignments, while showing compassion for those who might be struggling. Kemigisa credits her desire to learn and grow to her parents "who constantly encourage me to gain more knowledge, ask questions and make thoughtful decisions."

Kemigisa will graduate from Lowell High School in 2023, and plans on attending UMass Lowell to study Mechanical Engineering.



Same Impact. New Experience.

Holiday Auction Committee:

Co-Chairs:
Kimberly and John Schwab

Justine DeFronzo
Eric Allen
Ellen Andre
Emily Byrne
Nicole Choate-DeRosa
J. Matthew Coggins
John Gallant
Dr. Mark Gilchrist
Holly Harmon
Pete Lally
Kristyn McKenna
Carrie Meikle
Peter Saing
Jennifer Tighe
Kelly Will

The Boys & Girls Club of Greater Lowell's **23rd Annual Holiday Auction** for the first time ever was held in a virtual format. Thanks to the community we had the same impact (to ensure equal access to basic needs, have positive adult role models and opportunities for success) in a new experience (a virtual auction). Over 200 individuals watched the live streamed event on December 3, 2020 via Youtube or Facebook Live and an online community was created of individuals who may not have been able to attend the in-person event due to geography or time constraints allowing the flexibility to tune in where they wanted at a time of their choosing. Together, we raised over \$285,000, thanks to the generosity of all our community and sponsors, including our Presenting Sponsors - Market Basket, Liberty Mutual, and Nancy L. and Richard Donahue Charitable Foundation.



- 981 VIEWS ON FACEBOOK
- 256 JOINED THE FACEBOOK GROUP
- 205 RSVPs ON FACEBOOK



138

Fun and informative
TikTok videos posted

145

Instructional videos
created and shared



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For more information please visit www.lbgc.org