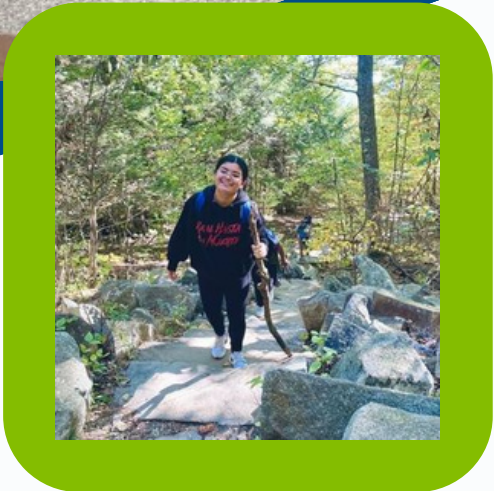




**BOYS & GIRLS CLUB**  
OF GREATER LOWELL



# IMPACT REPORT 2022

**Mission:** To inspire and enable young people, especially those who need us most, to realize their full potential as productive, responsible and caring citizens.

**Vision:** To end generational poverty in Lowell.

# Moments & Milestones

This past year was incredibly exciting as we progress towards our vision of ending generational poverty.

Our Believe & Become Project passed \$10M raised and began construction. I wish you could all see the joy on our members spaces seeing the 5,500 sq. ft of new space that has always been closed to them.

We know we cannot achieve our vision alone. We are grateful for partners who are helping us to prepare for doubling our capacity. A few examples:

- Congresswoman Trahan secured an earmark to expand workforce development programming;
- The Greater Lowell Community Foundation made a food truck possible to feed more youth;
- The Lowell Public Schools increased our mentoring capacity;
- UMass Lowell & Middlesex Community College strengthened our staff and board and expanded opportunities for our members;

Thank you for joining us on this journey. Please bring a friend or colleague down to the Club to see the magic taking place.

Club Love,

Joe Hungler                      Tom Hammond  
Executive Director      Chair, Board of Directors

## STAFF

### Senior Leadership Team

- Joe Hungler - Executive Director (13 years)
- JuanCarlos Rivera - Deputy Director (12 years)
- Caroline Howard - Director of Finance & HR (8 yrs)
- Yesenia Maysonet - Director of Development (6 yrs)
- Shirley Pimentel - Youth Development (3 yrs)
- Sarah Chandonnet - Asst Director of Dev. (2 yrs)

### Managers

- Na Lam - Pathways (10 years)
- Sally Thayer - Nutrition (10 years)
- Julius Sekayi - Music Clubhouse (10 years)
- Jessica Sutherland-Ryan - Payroll & HR (4 yrs)
- Devonna Williams - Athletics Manager (4 yrs)
- Christopher Maloney - Academic Success (2 yrs)
- Misha Burleson - Special Events (1st year)
- Thalia Estevez - Youth Services (1st year)
- Nathalia Rodrigues - Membership (1st year)
- Volunteer Manager - Amber Un (1st year)

### Coordinators

- Kara Danas - Cultural Enrichment (5 years)
- Kristina Barbacano - Accts Payable/Receivable (3 yrs)
- Brandon Manseau - Facilities (3 years)
- Jenna Kapp - Pathways (2 years)

### Part-time Staff & Contracted Employees

- Angel Brunelle ~ Jarrelys Burgos ~ Aaliyah Colon ~ Adadus Rosa
- Amberly Cuello Pimentel ~ Anthony Evans ~ Asha Nicholas
- Christina Walton ~ Christine Choate ~
- Craig Hildreth ~ Cynthia Mazur
- Damaris Pimentel ~ Deidre Beaupre ~ Devan Long
- Frank Rivas ~ Iliana Ramirez ~ Jonathan Hernandez
- Keyon Evans ~ Monica Palumbo
- Ronald Sawtelle ~ Sheila Suarez ~ Tony Lobao

## Impact



25,023

Meals Served

614

Registered  
Members



136

Average  
Daily  
Attendance

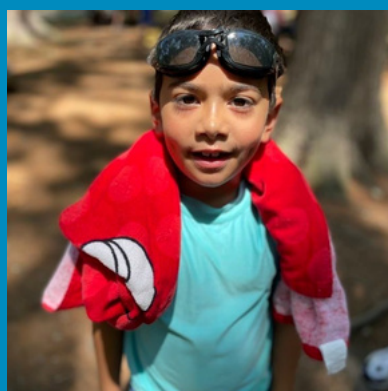


100

Peace League  
Participants

**Volunteers:**

Hours - 2,740  
Groups - 21  
Individuals - 520



# TO ALL OUR SUPPORTERS, PLEASE ACCEPT OUR HEARTFELT THANKS



## 2022 PROGRAM PARTNERS - Program Partners are key to meeting the diverse needs of our community, by providing programing, services or products directly to our members.

Appalachian Mountain Club

Aramark

Athena Health

BAE Systems

Berklee College of Music

Blue Cross Blue Shield MA

Brooks Automation

Brush Art Gallery

Candor Realty

Catie's Closet

Coalition for A Better Acre

Cambodian Mutual Assistance Assoc.

Choral Arts New England

City of Lowell

Collins Aerospace

Comcast Young Professionals Ntwrk

CYD Fellowship

D'Addario

Digital Federal Credit Union

Drumatix

Eastern Bank

Enterprise Bank

Esperance of Wellness

Fred C. Church

FreshStart Food Gardens

GirlStart

Greater Lowell YMCA

H2GO

InMusic

Izotope

Jeanne D'Arc Credit Union

Khmer New Year

Kohl's

Leading Edge

Lenovo

Lesley University

Liberty Mutual

Lowell Fire Department

Lowell Five

Lowell Folk Festival

Lowell General Hospital

Lowell Grecian Festival

Lowell Humane Society

Lowell Police Department

Lowell Public Schools

Lowell Water Festival

LPS Hispanic Student Success Task Force

Mahoney Foundation

MassHire

Merrimack Valley Food Bank

Middlesex Community College

Mill City Grows

MIT Lincoln Labs

Mitre Corporation

Mosaic Lowell Winterfest

Music Allies

Music & Youth

Our Space

Unitas

UMass Lowell

UMass Lowell Vocal Ensemble

91.5 UWML Radio

National Grid

Nobis Engineering

Points of Light

Project Learn

Raw Art Works

Rann's Kitchen

ScottBrown Architects

Seacoast Wellness Center

Setra Systems

Silicon Synapse Lab at Northeastern

University

Society of Black Engineers

Starbucks Chelmsford

Suffolk Construction

Synergy Basketball

TD Bank

The Nature Connection

Thermo Fisher Scientific

Transfiguration Greek Orthodox

Church

Triton Systems

Tsongas Center

UKG

UTEC

Upland Software

UPS

Valley Collaborative

Verizon

# Acknowledgements

Thank you to those who chose to honor others through a gift to the Club.

## In Honor of:

**Anthony Ducharme**  
Laura Dolan-Rommell  
**Jack Glazebrook**  
James Hurley  
**Janet Lambert-Moore**  
Ed Daly  
Deborah Finch  
**Katia Acciarresi**  
Michael Tighe  
**Mark Gilchrist**  
Patricia O'Keefe  
**Marty Tighe**  
Tim Carolan  
**Sandra Kanardy**  
Michael Tighe  
**Thomas Crippen**  
Benefitting the Boys & Girls  
Club of America  
**Tim Sweeney**  
Lisa Schimmel  
Vanguard Charitable

## In Memory of:

**Eric P. Hanson**  
Rick & Martha Hanson  
**Gerald Cote**  
Erin Carney-Parisi  
Jean Nelson  
**Jean McDermott**  
John McDermott  
**Patrick Marco Wilson**  
Dave Kraft  
**Paul Genikos**  
Donald Rickert  
Jane Flynn  
Raymond James Global  
Account  
Elaine Wojcik  
Carol McDonnell  
**Rob Dalton**  
Jan Smith  
**Chuck Hungler**  
Eric Hoberman  
Joshua Low  
Charles Glew  
Mary & Dave Kraft

## Chuck Hungler (cont.)

George Dougherty  
Fritz Neuschel  
Jon Stensberg  
American Endowment  
Foundation  
Ricky Abt  
Patricia Doolan  
Irwin Muskat  
Ed & Robin Hungler  
Ed Chestnut  
The Martin I. and Pauline G.  
Elkin Charitable Trust  
Marjorie Doolan  
Fidelity Charitable Gift Fund  
Joe & Bridget Steen  
Rita Hungler  
Rena & John Kennedy  
Janet Fisher  
Paulette Renault-Caragianes  
Thomas Rogers

## Chuck Hungler (cont.)

Jennifer Norton  
Dawn Grenier  
George Villaras  
Jesse & Latoyia Edwards  
Hilary Clark  
Jack Moynihan  
Michael Breda  
Felix De la Cruz  
Ellen Andre  
Mike Mitchell  
J. Matthew Coggins  
Deborah Callery  
Sheila Hewitt  
Sara Akashian  
Holly Harmon  
Abe Froman  
Laurie Ann  
Kim Yost Richards  
Joan Mooney  
Rena Kennedy  
Joe & Bonnie Hungler

## DONORS

**792 individual donors**

**54 private foundations**

**231 businesses and organizations**



## 2023 GOVERNANCE

### OFFICERS

CHAIR OF THE DIRECTORS  
Tom Hammond  
VICE CHAIR OF THE DIRECTORS  
John Schwab  
TREASURER  
Paul DeFronzo  
CLERK  
Brenda Evans  
CHAIR OF THE TRUSTEES  
Brian Chapman  
BGCA AREA COUNCIL LIASON  
Kristyn McKenna

### BOARD OF TRUSTEES

George Behrakis  
Brian Chapman  
J. Matthew Coggins  
Kevin Couhglin  
Justine DeFronzo  
Susan Dufresene  
Dr. Mark Gilchrist  
Ray Hamel  
Tom Hammond\*  
Michael Reilly  
Andrew Zaroulis

### BOARD OF DIRECTORS

Emily Byrne  
Brian Chapman\*  
Sokhom Chun  
J. Matthew Coggins  
Shamin Dahod  
Paul DeFronzo  
Lewis Demetroulakos  
Zoe Dzineku  
Brenda Evans  
Anthony Faletra  
Tom Hammond  
Joe Hungler\*  
Larry Machado  
Kristyn McKenna  
Henry Och  
Sandy Parks  
Sathya Pholy  
Cheryl Popp  
Arlene Rodriguez  
John Schwab  
Marty Tighe  
\*Ex Officio

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## Peace of Culture



DEI is a priority for the BGCGL and is imbedded in all aspects of our organization. We created a DEI plan with the help of our staff, Board, Club families and members. We then partnered with Peace of Culture to review our plan to ensure that the steps we were taking were not only inclusive and equitable but also represented the values of our community.

Peace of Culture's mission is to support the development of highly productive, inclusive, and equitable organizational cultures that value the contributions of each of their staff members. They provide coaching, facilitation, and consulting in diversity, equity, and inclusion to organizations and leaders so that every contributor:

- 1) is able and willing to bring their full selves into the workplace, and
  - 2) has greater access to their own creativity, talents, and skills, as well as those of their teammates.
- 

## 52 Hike Challenge

Youth Development Director Shirley Pimentel has a mission to expose as many BIPOC youth to the outdoors as possible. She initiated a partnership with the Appalachian Mountain Club's Center for Outdoor Learning and Leadership and provided our members with a series of outdoors adventures, training opportunities, and resources for members and staff, including hiking, canoeing, kayaking and more. As part of this, the Club took on the 52 Hike Challenge in 2022. They smashed the expectations with 82 hikes covering almost 300 miles and including 239 member experiences.



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## Safety Assessment

At the Boys & Girls Clubs of Greater Lowell is committed to continuous improvement and Safety is a top priority when it comes to our members and our staff. We excited to report that our Club participated in an external safety review conducted by BGCA safety specialist. The review focused on the following areas:

- The organization's approach to developing and implementing safety standards and best practices
- The integrity of its policies
- Its governance of safe Club operations

Key areas of discussion include:

- Background checks and the hiring process
- Safety policies and responsibilities
- Training and onboarding
- Activities of the board-led Safety Committee
- Building Safety
- Other key safety management activities

We are excited to report that we passed the external safety review. We not only passed, but some of our practices will be suggested as best practices methods to other Clubs. In addition the experience helped us to be better prepared for our expansion project, by allowing us to think through new and innovate safety system for program spaces in the future.



# 2023 Nominees - Xavier Holman, John Long, & Alix "Tammy" Huynh



## 2023 Youth of the Year

### John Long

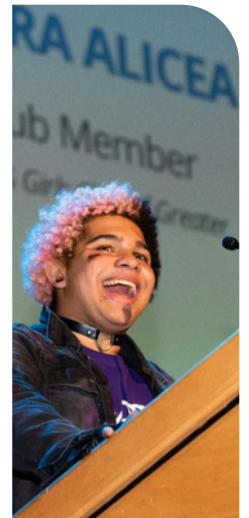


John has been involved with the club for over 4 years. He is currently a Senior at Greater Lowell Technical High School, and would like to pursue a career in Film & Photography. John's outstanding leadership through Kinetic Sculpture & the Music Clubhouse has allowed him to make a difference here at the Boys & Girls Club of Greater Lowell. His volunteer work and community involvement in Lowell has continued to show his dedication and devotion towards helping others.

## 25th Holiday Auction



This year marked the 25th anniversary of our Holiday Auction! We owe a huge debt of gratitude to Eric Hanson and so many others for starting the auction 25 years ago. Thanks to the support of our generous community, over **\$360,000 was raised**, with over **400 in attendance**, at this year's Holiday Auction! All proceeds go directly to our vision of **ending generational poverty** in Lowell. The continued support of our community helps us provide our members with a **safe environment, supportive staff, and quality programming** including fitness & nutrition, mental health support, daily nutritious meals, and so much more to **ensure the youth we serve have the same access to resources and opportunities** as their peers.



**FOLLOW US ON SOCIAL MEDIA!** 657 MIDDLESEX STREET, LOWELL 01851 ~ 978-458-4525 ~ WWW.LBGC.ORG



# FINANCIALS

## Summary of Financial Statements

### Statement of Activities

Fiscal Year ending December 31, 2022

#### Operating Revenue

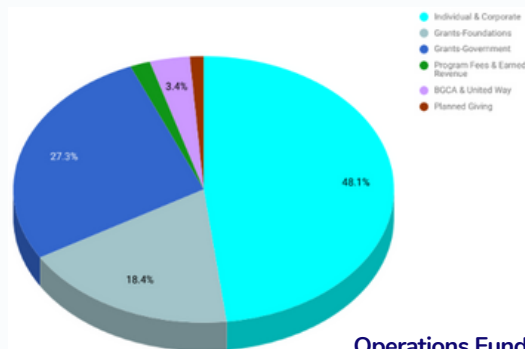
Public Support	
Contributions-Individual & Corporate	\$703,704
Planned Giving	\$33,172
In-Kind Contributions	\$ -
Grants	\$1,012,545
BGCA & United Way	\$95,989
Net Assets Released From Restriction	\$946,373
Total Public Support	\$2,791,783
Program Fees and Earned Revenue	
Membership Fees	\$25,268
Program Service fees	\$ -
Rental Income	\$ -
Total Earned Revenue	\$25,268
Total Operating Revenue	\$2,817,051

#### Expenses

Program Services	
Academic Success	\$793,662*
Healthy Lifestyles	\$992,077*
Good Character & Citizenship	\$198,415*
Total Program Services	\$1,984,154
Support Services	
Management & General	\$467,693*
Development	\$255,105*
Total Support Services	\$850,351

Increase in Net Assets with Donor Restrictions \$1,984,775

Increase in Net Assets \$1,967,321



#### Operations Funding Source

Individual & Corporate	48.1%
Grants-Foundations	18.4%
Grants-Government	27.3%
Program Fees & Earned Revenue	1.7%
BGCA & United Way	3.4%
Planned Giving	1.2%

### Statement of Financial Position

Fiscal year ending December 31, 2021

#### Assets

Cash	\$2,756,773
Accounts Receivable	\$5,086,227
Prepaid Expenses	\$26,273
Investments	\$1,709,393
Property & Equipment	1,958,748
Total Assets	\$11,537,414

#### Current Liabilities

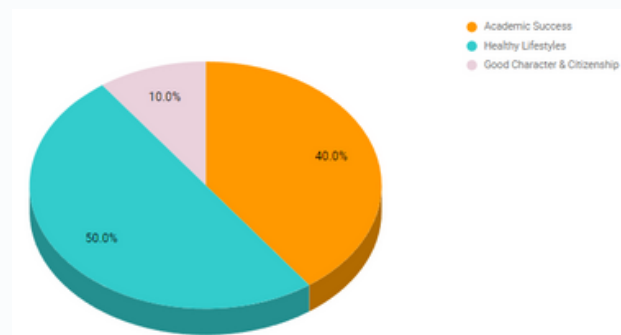
Accounts Payable	\$269,417
Accrued Expenses	\$108,090
Deferred Revenue	\$ -
Notes Payable	\$ -
Mortgage Payable	\$102,086
Total Current Liabilities	\$479,593

#### Net Assets

Net Assets Unrestricted	\$2,982,341
Net Assets Restricted	\$8,075,480
Total Net Assets	\$11,057,821

**Total Liabilities & Net Assets \$11,537,414**

\*\* Boys & Girls Club of Greater Lowell, Inc. undergoes an annual audit. Copies of the 2021 audit are available upon request and



#### Program Costs

Academic Success	40.0%
Healthy Lifestyles	50.0%
Good Character & Citizenship	10.0%

# Club Love



Teen Field Trip to The Embrace



Boys & Girls Club of Greater Lowell  
657 Middlesex Street  
Lowell, MA 01851  
[www.lbgc.org](http://www.lbgc.org)

